



Volker Beissenhirtz

contact

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qualifications

German Qualified Lawyer
Certified Turnaround Professional
(Fellow / EACTP)

PhD in law
(University Halle Wittenberg)

Master of Laws
(London School of Economics)

awards

Handelsblatt –
Germany's Best Lawyers
2017, 2018

Corporate INTL –
Company Turnaround Law Firm
Germany 2014, 2016

personal profile

German attorney-at-law and turnaround professional with over twenty years of relevant professional experience

before founding own firm in 2013, work at leading German and international law firms, specializing in business recovery, insolvency, forensic services and corporate law with a broad experience in cases involving several jurisdictions

economic background and experience

regular lectures and publications on the subject of corporate crisis

recent experience

Plastic foil manufacturer: Advising the CRO throughout the (successful) turnaround process

charity start up: CRO in charitable company empowering handicapped persons

luxury goods producer: Non-executive board member, monitoring financial restructuring, establishing corporate governance structures, business & competitive intelligence

recycling group: advising management on the financial restructuring

solar energy group: advising / representing insolvency administrator, stabilizing and selling the US operations within a Chapter 11 procedure (363 sale), achieving recognition of the German insolvency procedure in a Chapter 15 procedure

aluminum producer: lead advisor for management of a multinational group of companies in its financial restructuring including successful completion of a Chapter 11 procedure also for the German companies in the group

fashion retail chain: lead advisor on planning and implementation of restructuring through an insolvency plan procedure

memberships

German and Berlin
Bar Association

German and UK Chapter
Turnaround Management
Association

European Association of
Turnaround Professionals

engagement

Member of the Board,
European Association of Certified
Turnaround Professionals

Founding member of the Berlin
bar association team advising
lawyers in financial difficulties

languages

German, English, French

publications

Chapter on International Insolvency Law in *Paulus/Knecht*,
"Handbuch Gerichtliche Sanierung", 2018

ESUG-Evaluation – und nu? („ESUG-Evaluation – and now
what?“), *ZInsO* 2019, 180

"Bedingt Sanierungsbereit" ("partially ready for turnaround"),
ZInsO 2016, 1778

"Mezzanine Programs in Germany: Looming Challenges for
Companies and Funds", *International Corporate Rescue*, 2011, 351

"Plädoyer für ein Gesetz zur vorinsolvenzlichen Sanierung von
Unternehmen" ("pleadings for a pre-insolvency restructuring
mechanism for enterprises"), *ZInsO* 2011, 57

speeches

Lecturer in law & economics since 2014, lecturing on insolvency
& turnaround and negotiation tactics

"Forewarned is forearmed! How to spot and use market trends
with the help of (crisis) indicators" ("Gefahr erkannt - Gefahr
gebannt! Wie man mit (Krisen-)Indikatoren Markttendenzen für
sich erkennt und nutzbar macht"), speech, 6. Deutscher
Gläubigerkongress, Cologne, 22 / 23 June 2017

"Bargaining in Insolvency & Restructuring – Business Practice",
speech, 3rd Workshop on Cooperative Game Theory in Business
Practice, HHL Leipzig Graduate School of Management, Leipzig,
16 / 17 June 2016

"Latest trends, techniques and tools for SME Debt Restructuring
in the main Continental European jurisdictions", Panel Discussion,
TMA Europe Conference, Rome, 10 June 2016

"Personal liability and avoidance actions against advisors in a
corporate crisis", seminar, Berlin Bar Association, Berlin, 20 April
2016

press

„Air Berlin – was bedeutet die Eröffnung des
Insolvenzverfahrens?“ (“Air Berlin – what does the
commencement of insolvency procedures mean?“), Interview,
RBB-Inforadio, November 2017

"Crisis in sight?" ("Krise in Sicht?"), *Return* 17, 56

"Heta Creditors Seek Oversight to Stop Further Harm",
Bloomberg, 21 July 2015